



Relentlessly Improving
Hospital Medicine

QUICK FACTS

- Founded in 1997 by critical care pulmonologists
- Privately-held hospital medicine company
- Headquartered in Nashville, Tennessee
- Hospital partners in 18 states
- Solutions range from consulting, to management of existing hospital medicine services, to development of new comprehensive programs

ABOUT COGENT

Founded by physicians more than a decade ago, Cogent Healthcare has been at the forefront of the hospital medicine sector since the industry's inception - focused on leadership, innovation and performance. Based in Nashville, Cogent partners with hospitals around the country to build and manage on-site hospital medicine programs.

Cogent believes the most successful programs are based on a System of Care that includes five important elements:

- **Integrated structure of on-site, regional and corporate resources**
- **Coordinated care team of clinical and administrative hospital-based personnel**
- **Data-driven, standardized clinical processes**
- **Rigorous ongoing training and mentoring**
- **Experienced physician and administrative leadership**

Cogent is home to some of the brightest minds and most passionate leaders in hospital medicine. From contributing to industry textbooks to holding leadership positions within the Society of Hospital Medicine, and presenting at national industry conferences, Cogent's leaders are dedicated to shaping and improving the hospitalist industry.

SOLUTIONS

Because no two hospitals have the same inpatient management needs, Cogent conducts a thorough assessment at the outset of every hospital partnership to evaluate which of Cogent's solutions best align with the hospital's unique goals and needs.

Cogent's solutions include:

- **Full-service hospitalist programs designed and managed from the ground up**
- **Leadership and management of existing hospital medicine programs**
- **On-site consulting services**
- **Cogent's industry-leading training program, Cogent Academy**
- **Customized, next generation information technology services**
- **National and regional physician recruiting and staffing resources**

BENEFITS

Cogent's solutions help hospitals improve:

- **Quality of care**
- **Throughput and length of stay**
- **Patient and physician satisfaction**
- **Relations with referring physicians**
- **Resource utilization and the overall bottom-line**

RELENTLESS

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INDUSTRY OVERVIEW

Now the fastest growing medical specialty in modern medicine, there are more than 20,000 hospitalists practicing at 2600+ hospitals nationwide.

Facts & Figures*

- 20,000 number of practicing hospitalists nationwide
- 1996..... year "hospitalist" term was coined
- 1997..... year Society of Hospital Medicine was founded
- 85%..... percent of hospitalists that are internists
- 37 median age of a hospitalist
- 72%..... percent of hospitalists that are U.S. medical school graduates
- 8.3..... average number of physicians in a hospital medicine program
- 21%..... total hospitals <100 beds with hospitalists
- 87%..... total hospitals >500 beds with hospitalists
- 30,000..... predicted number of practicing hospitalists by the year 2010

*The SHM 2005-2006 Survey: The Authoritative Source on the State of the Hospitalist Movement.

WHAT IS A HOSPITALIST?

A hospitalist is a physician whose primary professional focus is the general medical care of hospitalized patients. Patients are generally assigned to a hospitalist when admitted to a hospital.

CONTACT INFORMATION



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